

# Giorgia Barboni

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## Academic Appointments and Relevant Positions

University of Warwick, Warwick Business School, Assistant Professor of Finance	2018 -
Princeton University, Postdoctoral Fellow	2016 - 2018
Harvard University, Evidence for Policy Design, Visiting Postdoctoral Fellow	2016
Trinity College Dublin, Department of Economics, Postdoctoral Fellow	2014 - 2015
University of St. Gallen, Visiting Researcher	2013 - 2014
National Bank of Belgium, Visiting Researcher	2012 - 2013
Bank of Italy, Visiting Researcher	2010

## Education

Phd, Economics, Sant'Anna School of Advanced Studies (Pisa, Italy) Thesis Title: <i>Essays on Credit Markets in Developing and Developed Countries</i>	2008 - 2012
M.A., Economics, LUISS Guido Carli (Rome, Italy), <i>cum laude</i>	2008
B.Sc., Economics, LUISS Guido Carli (Rome, Italy), <i>cum laude</i>	2006

## Publications

“Does your neighbor know you better? The supportive role of local banks in the financial crisis”, with C. Rossi (Bank of Italy), *Journal of Banking and Finance*, 206, pp. 514-526, October 2019

“Repayment Flexibility in Microfinance Contracts: Theory and Experimental Evidence on Take-Up and Selection” *Journal of Economic Behavior & Organization*, 142, 425-450, September 2017

“Financial exclusion in developed countries: a field experiment among migrants and low-income people in Italy” (with A. Cassar and T. Demont), *Journal of Behavioral Economics for Policy*, 1(2), 39-49. September 2017

“Adverse Selection and Moral Hazard in Joint Liability Loan Contracts: Evidence from an Artefactual Field Experiment” (with A. Cassar, A. Rodriguez-Trejo and B. Wydick), *Journal of Economics and Management*, 9(2), 153-184, 2013. (Special Issue on Field Experiments in Economics and Management, Guest Editor: John List, University of Chicago)

“Signalling through Joint-Liability: An Adverse Selection Model”, *Rivista Italiana degli Economisti*, 18(3), 299-318, 2013. (Special Issue on Social Cohesion and Financial Exclusion, Guest Editors: Leonardo Becchetti, Arnold W. Boot, Robert Lensink, Alberto Zazzaro)

## Book Chapters

“The Geography of Financial Services Providers in Kenya”, in: Heyer, A. and King, M. (eds). *Kenya's Financial Transformation in the 21st Century*. Nairobi, Kenya: FSD Kenya (2015)

## Working Papers

“How do flexible microfinance contracts improve repayment rates and business outcomes? Experimental Evidence from India” (with P. Agarwal, IFMR) *Revise & Resubmit, Journal of Finance*

“The role of culture in firm-bank matching”, with A. Accetturo (Bank of Italy), Michele Cascarano (Bank of Italy), Emilia Garcia-Appendini (Zurich University) *Revise & Resubmit, Journal of Financial Intermediation*

“Behavioral Messages and Debt Repayment”, with Juan Camilo Cárdenas Campo (U. Mass Amherst and Universidad de Los Andes) and Nicolás de Roux (Universidad de Los Andes)

“Credit Supply and Green Investments”, with Antonio Accetturo (Bank of Italy), Michele Cascarano (Bank of Italy), Emilia Garcia-Appendini (University of Zurich) and Marco Tomasi (University of Trento)

“Rural Banks Can Reduce Poverty: Evidence from 870 Indian Villages” with Erica Field (Duke University) and Rohini Pande (Yale University)

“Foreign Banks as Shock Absorbers in the Financial Crisis?”, *National Bank of Belgium Working Papers n. 322*

## (Selected) Research Papers in Progress

“Understanding the barriers to and impacts of women’s cell phone adoption in India”, with Erica Field (Duke University), Rohini Pande (Yale University), Natalia Rigol (Harvard University), Simone Schaner (USC) and Charity Troyer-Moore (Yale University)

“How do firms grow? Understanding knowledge sharing in small firms”, with Elisa Giannone (CREI)

“Bank presence, green lending, and firms’ technology adoption”, with Anca Balietti (Heidelberg University), Emilia Garcia-Appendini (University of Zurich) and Nirupama Kulkarni (CAFRAL)

## Policy Notes

“A Tough Call.” (2018) with Erica Field (Duke University), Rohini Pande (Yale University), Natalia Rigol (Harvard University), Simone Schaner (USC) and Charity Troyer-Moore (Yale University)

## Seminars and Conferences Presentation

IBEF/ASSA Meetings; Durham Business School; Queen Mary University of London; St. Gallen University; EBRD; University of Bonn; Women in Law and Finance Workshop; Harvard Business School 2022

Heidelberg University; NBER Summer Institute Household Finance; European Finance Association; CAFRAL; NEUDC; IPA Financial Inclusion Gathering (x2) 2021

PacDev; University College Dublin; Imperial Business School; WEFIDEV 2020

ASSA Meetings, Oxford CSAE, University of Venice, University of Trento, University of Ancona, IPA Financial Inclusion Gathering 2019

Warwick Business School; University of Bonn; NBER Summer Institute Productivity, Development and 2018

Entrepreneurship; NBER Summer Institute Household Finance; EFA Meeting Warsaw; SITE Development Economics; University of Zurich / IBF; LMU Munich; Imperial College London

Bank of Italy; PacDev; SEEDDEC; Advances in Field Experiments, University of Chicago; Princeton University 2017  
IPA Financial Inclusion Gathering, Northwestern University; NEUDC

### **Awards**

Outstanding Contribution to Research Impact, University of Warwick	2022
Outstanding Contribution to Teaching, University of Warwick	2021
Outstanding Contribution to Internationalisation, University of Warwick	2019

### **Research Grants and Fellowships**

Private Enterprise Development in Low-Income Countries (PEDL) (PI)	2022 - 2023
University of Warwick Strategic Development Fund (PI)	2021 - 2022
ESRC Impact Accelerator Account (PI)	2021 - 2022
Institute for Global Sustainable Development Fellowship (PI)	2020 - 2021
National Science Foundation Grant (co-PI)	2020 - 2023
IWWAGE Grant (BMGF) (PI)	2020 - 2022
British Academy / Leverhulme Small Research Grant (PI)	2019 - 2020
Gates Foundation Grant (co-PI)	2017 - 2019
Dutch Development Bank Grant (PI)	2015 - 2019
Luigi Einaudi Foundation Scholarship	2016
International Growth Centre Grant (PI)	2014 - 2017
Levi Strauss Foundation Grant	2013 - 2015
Robert Solow Fellowship	2013 - 2014
Marie Curie Initial Training Networks (ITN) doctoral fellowship	2010 - 2012

### **Referee Activity:**

American Economic Review; Review of Economic Studies; Review of Financial Studies, American Economic Review: Insights; Review of Economics and Statistics, Management Science, Economic Journal, Journal of Banking and Finance, Journal of Development Economics, Economic Development and Cultural Change, World Development, Small Business Economics, The B.E. Journal for Economic Analysis and Policy, Economic Letters.